

# Dematic

## Global Leadership Team

DEMATIC



**President & CEO**  
Hasan Dandashly

### REGION LEADERSHIP



**Americas Region**  
Michael Larsson



**EMEA Region**  
Bernard Biolchini



**APAC Region**  
Michael Jerogin

### CORE BUSINESS FUNCTION LEADERSHIP



**Global Execution  
and Sustainability**  
Meraj Anas



**Global Commercial  
and Strategy**  
Shibu Sasidharan



**Global Products &  
Solutions**  
Deidre Cusack



**Global  
Supply Chain**  
Ned Walsh

### GLOBAL SUPPORT FUNCTION LEADERSHIP



**Finance**  
Howard Yntema



**Human  
Resources**  
Michele Longo



**Marketing &  
Communications**  
Erin Dillard



**SCS Legal**  
Eric Sharon



**SCS Information  
Technology**  
Chris Petitt



## HASAN DANDASHLY

*President, Dematic, KION Group Executive Board Member*

Hasan Dandashly is President of the Dematic Operating Unit and an active of the KION Group Executive Board. He joined the company in 2018.

With more than 25 years of global leadership experience, Hasan's expertise includes full-cycle profit and loss management, operations excellence and strategy execution through methodical business, and culture transformation.

Hasan joined Dematic after 20 years of service with General Electric where he served as President and CEO of GE's Oil & Gas Surface and Downstream Technology Solutions businesses. Prior to C-level roles in Oil & Gas, Hasan held various international executive roles at GE's Industrial, Transportation, and Power Generation businesses, beginning in 1998. These included general management positions at GE's subsidiaries in Italy, UAE, Qatar, and the U.S. Before joining GE, Hasan led engineering teams at Honeywell Industrial Automation and Honeywell Avionics.

Hasan holds a Bachelor of Science in Computer Science from the Lebanese American University and a master's degree from the University of Minnesota.



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## MICHAEL LARSSON

*EVP & President, Dematic Americas Region*

As EVP of Dematic's Americas Region, Michael is responsible for accelerating growth and driving a market leading presence in the US, Canada and Mexico. As Dematic's largest geographical market, the Americas Region is home to over 5,000 employees and the company's largest installed base footprint. Michael ensures we achieve customer expectations and outcomes through a focused approach on sales, service and execution across the region.

Michael joined Dematic in this role in 2021. He came to Dematic from ABB where he most recently served as Senior Vice President and Managing Director of Automotive in ABB's Robotics and Discrete Automation business unit. Previous to that role, Michael also served as a Group Vice President and Head of Robot Systems, leading ABB's turnkey solutions offerings to customers across global geographies in electronics, automotive, aerospace, and consumer goods clients. Having lived and worked on four continents, Michael brings a diverse leadership background to Dematic.



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## BERNARD BIOLCHINI

*EVP & President, Dematic EMEA Region*

As EVP of Dematic's EMEA Region, Bernard is focused on leveraging the company's scale across the diverse geography. In addition to the established Northern, Central and Southern European footprint, the EMEA region has recently expanded into new markets including Poland, Russia and the Middle East. In this role, Bernard will drive consistency, growth and operational excellence across the entire region and through its 3,500 employees.

Bernard brings more than 25 years of global multicultural leadership experience to Dematic. After leading the Southern Europe team as Managing Director, he was named EVP & CEO of the Americas Region in 2019, where he led the region to achieve incredible growth and operational excellence before assuming his current role. Bernard began his career with Hewlett-Packard and grew into leadership positions in their Computer Channel business. He has also held leadership roles at Invensys PLC (Schneider Electric) and AMD Corporation across many continents and industries including oil & gas, information communications technology, electronics, appliances and logistics.



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## MICHAEL JEROGIN

*SVP & President, Dematic APAC Region*

As SVP of the Dematic APAC region, Michael is responsible for the development and growth of Dematic in this very important and growing region with 1,200 employees. Responsible for the sales and operations strategy across Asia Pacific, Michael is focused on expanding Dematic's presence by breaking into new markets including Thailand, Korea and India, and developing the local and regional capability of our project management and lifecycles services teams across this geographically and culturally diverse region.

Michael started at Dematic as General Manager, Customer Service, ANZ in 2009 and has served in his current role since 2018, taking on the additional responsibility for China in 2021. Working closely with the business development teams, Michael has been actively involved in the successful growth of Dematic across the region. Initially working with the China team to establish and build the China services team, he was also responsible for the establishment of service teams in Korea, Thailand and the Philippines.



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## MERAJ ANAS

*SVP, Global Execution and Sustainability*

Meraj Anas is the Senior Vice President of Global Execution and Sustainability. In this role, he leads Environmental, Health Safety & Sustainability, Quality, Project Management Office, Global Project Engineering, and Global Installation. Prior to this role, Meraj served as Senior Vice President of Global Project Engineering after joining Dematic in July of 2020.

Prior to joining Dematic, Meraj served as President of Cooper Machinery Services, an Oil & Gas portfolio company of Arcline Investment Management. Before this, he held various leadership roles with General Electric and Baker Hughes during a period spanning more than 20 years. Having lived and worked in the U.S. and abroad, Meraj brings a diverse background to Dematic.

Meraj holds a Bachelor of Science in Mechanical Engineering from Clemson University and a Master of Engineering in Mechanical Engineering from Rensselaer Polytechnic University.



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## SHIBU SASIDHARAN

*SVP, Global Commercial and Strategy*

Shibu Sasidharan is the Senior Vice President of Global Commercial and Strategy. He leads Dematic's global commercial organization, which encompasses the development, implementation, and continuous evolution of Dematic's commercial and go-to-market strategies that will strengthen the business and position our organization for long-term growth. Shibu and his leadership team are focused on our ongoing customer success through global key customer account sales, vertical market activation, best-in-class commercial excellence and sales enablement, lifecycle services, and strategic business development.

Shibu joined Dematic in 2018 as VP, Global Business Development & Strategy, where he led corporate strategy and executed breakthrough initiatives with the company's Micro Enterprises, vertical market segmentation, and commercial development, including the exploration of M&A/partnership and venture opportunities.

Prior to Dematic, Shibu spent more than 10 years with GE (General Electric company) on various executive strategy and commercial management roles spanning five countries. This experience included serving as the Head of Strategy and Market Intelligence at Baker Hughes and Chief Marketing Officer role for the Downstream Oil & Gas business.

Shibu holds a master's degree in management and a Bachelor of Engineering. Shibu also received advanced leadership management education at INSEAD, Paris.



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## DEE CUSACK

*EVP, Global Products & Solutions (GPS)*

As EVP of Global Products & Solutions (GPS), Dee oversees the whole of Dematic's hardware, software and technology offerings. She leads the vision, strategy, technology roadmap, and execution of all aspects of the design, development, and implementation of Dematic's global products and solutions portfolio. These solutions combine the efficiencies and effectiveness of automation, intelligent software and reliable support to drive industry-leading innovation. Dee oversees initiatives across the entire product lifecycle — from customer discovery and user research, to development and delivery through a robust global commercialization process.

Dee joined Dematic in this role in 2020. Prior to joining Dematic, Dee held the role of Group SVP and Global Product Group Manager at ABB. While there, she oversaw the P&L, strategy, and operational performance of more than a dozen development and manufacturing sites in more than 13 countries. Dee has more than 20 years of experience leading international businesses in the power, aerospace and industrial space with comprehensive responsibilities including P&L, operational performance, strategy and sales.



[Connect with Dee](#)



## NED WALSH

*SVP, Global Commercial and Strategy*

Ned Walsh is Senior Vice President of Global Supply Chain, a role focused on building supply chain excellence through expanding Dematic's capability, capacity planning, standardization, footprint optimization, and scalability. In this role he leads Global Transformation & Simplification, Strategic Planning & Delivery, Global Procurement, and Global Manufacturing. Ned joined Dematic in 2014, as Senior Vice President of Global Manufacturing.

Prior to Dematic, Ned led operations in 20 countries, principally in the forklift industry across North America, Europe, and APAC. This included Operations Leadership roles for Crown Forklifts APAC, Eaton Telecom, and MD APAC Industrial for Rema Tip Top where he built the Service Division in the mining Industry.

Ned holds a Bachelor of Engineering from University College Dublin.



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## HOWARD YNTEMA

*Interim CFO, Global Finance*

As Interim CFO, Global Finance, Howard is responsible for Dematic's strategic financial leadership, which includes communication of the corporate strategy and performance to KION Group and its investors as well as overseeing the company's financial processes, planning and reporting. In this role, Howard works with the global and regional executive teams to develop business and operational plans, while maintaining appropriate governance over investment priorities, cost structures and control systems for the organization.

Howard joined Dematic in June 2019 as Senior Vice President of Global Financial Planning & Analysis from Change Healthcare, a U.S. Healthcare Technology Company, where he held roles as CFO and SVP Finance. Previously he had an exceptional 15-year career at McKesson Technology Solutions, a segment of the McKesson Corporation, a Global Pharmaceutical Distribution and Healthcare Technology Company. As a key member of the leadership team, the Technology Business grew from \$700M to over \$4B in revenue through both organic and inorganic growth initiatives with margin expansion. Howard's career has spanned various leadership roles in multiple functions and industries, including roles at Woolworth Corporation and Rhone-Poulenc Company.

Howard holds a Bachelor of Arts in Economics from University of Georgia and a Master of Business Administration, Finance from Georgia State University.



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## MICHELE LONGO

*SVP, Human Resources*

As SVP, Human Resources, Michele serves Dematic's more than 10,000 employees worldwide, partnering with the global leadership team to evolve and grow a world-class human resources function that powers a diverse and innovative workplace culture. She and her global team develop and execute a people strategy in support of the overall business plan and strategic direction of the organization, specifically in the areas of succession planning, talent management, change management, organizational and performance management, training and development, and compensation.

Michele joined Dematic in 2006 when the company was acquired by Siemens and has been in her current role since 2016. With more than 20 years of HR and Operations expertise, Michele served as a champion of Dematic's integration into KION Group and continues to work to contemporize and grow a people-focused culture.



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## ERIN DILLARD

*VP, Global Marketing & Communications*

As VP, Marketing Communications, Erin is responsible for developing, leading and implementing an integrated marketing, brand and communications strategy for Dematic across the globe. Erin oversees the strategic direction of customer communications, internal and external communications, brand and reputation management, media and public relations, marketing communications, digital & content marketing, social media and community engagement. She works with the commercial and product & solutions teams to ensure material, messaging and marketing campaigns are current and accurate, and that customers are kept up to date on product enhancements, launches and other initiatives.

Erin joined Dematic in 2018 on the Global Commercial team as VP, Sales Enablement where she led Global Lifecycle Services, Sales Enablement & Training, and Business Development. In that role, she became an expert in our go-to-market approach, our commercial process, and the customer experience.

Prior to Dematic, Erin had an exceptional 20-year career at General Electric in progressive roles in marketing, commercial development, and strategic accounts. There she most recently served as the Senior Vice President of Strategic Accounts at Current, Powered by GE where she led the sales team in creating solutions for Fortune 500 customers in North America and the company's largest global accounts. Erin holds a Bachelor of Science in Marketing from the Indiana University's Kelley School of Business.



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## ERIC SHARON

*SVP, Global Legal*

Eric Sharon is the Senior Vice President of Global Legal. In this role, he leads the Legal function for Dematic, providing counsel for the organization including its commercial operations, M&A, contract negotiations, and technology advances. Eric joined the organization in September of 2021.

Eric brings more than 20 years of diversified experience in the CPG and B2B projects, products and services industry with expertise in commercial law, legal risk management, marketing and advertising, and regulatory governance and compliance. He has held progressive leadership roles within both Honeywell International Inc. and Whirlpool Corporation, while spending his early career in private practice.

Eric holds a Bachelor of Arts from Michigan State University and a Juris Doctorate from Case Western Reserve University.



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## CHRIS PETITT

*SVP, Information Technology KION SCS & Americas*

Chris Petitt joined Dematic as Senior Vice President of Information Technology (IT) in 2021. He came to Dematic from The Coca-Cola Company where he held a global IT leadership role since 2018. Prior to Coca-Cola, Chris was Vice President of IT for Newell Brands. Over his 12 years in various leadership roles at Newell, he led IT for the company's largest business segment, lead IT transformation and post-merger IT integration activities as well as roles in digital, applications, information, and supply chain IT. Before Newell, Chris led business applications in IT for a global division of Adidas and served in various technology consulting roles at Ernst & Young LLP.

Chris holds a Bachelor of Science in Industrial and Systems Engineering from Virginia Tech.



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